

# THE Communicator



Volume XXIV • Number 1  
January-February, 2010  
Newsletter of the Penridge Chamber of Commerce



## Please Join with us in Welcoming our Leaders for 2010



### CONGRATULATIONS TO OUR 2010 OFFICERS

**Keith Smith, President**  
Prodesco, Inc., Secant Medical, LLC  
700 Park Ave., PO Box 237  
Perkasie, PA 18944-0237  
Phone: 215-257-6566 ext. 133  
Fax: 215-453-1584  
E-mail:  
keith.smith@secantmedical.com

**David Nyman, Vice President**  
Consultant  
512 W. Schwenkmill Road  
Perkasie, PA 18944  
Phone: 215-257-3077  
E-mail: drnyman@hotmail.com

**Thomas Skiffington, Treasurer**  
RE/MAX 440 - Perkasie  
701 W. Market Street  
Perkasie, PA 18944  
Phone: 215-453-7653  
Fax: 267-354-6800  
E-mail: tskiffington@remax.net

**Janet Mintzer, Secretary**  
Pearl S. Buck International  
520 Dublin Road  
Perkasie, PA 18944  
Phone: 215-249-0100 ext. 154  
Fax: 215-249-9657  
E-mail: jmintzer@pearl-s-buck.org

**Neil Fosbenner, Past President**  
First Savings Bank of Perkasie  
219 S. Ninth St., P.O. Box 176  
Perkasie, PA 18944  
Phone: 215-257-5035 ext. 2335  
Fax: 215-453-2325  
E-mail: nfosbenner@fsbperkasie.com

### Along with the elected officers, our Board Members include:

**David Alderfer, Director**  
Grand View Hospital  
700 Lawn Avenue  
P.O. Box 902  
Sellersville, PA 18960  
Phone: 215-513-3938  
Fax: 215-513-3948  
E-mail: dalderfer@gvh.org

**Rodney Altemose, Director**  
Bucks County Community College –UBC  
One Hillendale Drive  
Perkasie, PA 18944  
Phone: 215-258-7750  
Fax: 215-258-7749  
E-mail: altemose@bucks.edu

**David Beck, Director**  
The Weimer Group  
1000 E. Walnut St, Suite 601, P.O. Box 99  
Perkasie, PA 18944  
Phone: 215-257-9171  
Fax: 215-257-0400  
E-mail: dave@theweimergroup.com

**David P. Caro, Esq., Director**  
Grim, Biehn & Thatcher  
104 S. Sixth Street, P.O. Box 215  
Perkasie, PA 18944  
Phone: 215-257-6811  
Fax: 215-257-7764  
E-mail: dcaro@grimlaw.com

**Bill Delaney, Director**  
Landis Supermarket  
Perkasie Square  
543 Constitution Avenue  
Perkasie, PA 18944  
Phone: 215-453-8448  
E-mail: bd3rdward@yahoo.com

**James Spindler, Director**  
UNIVEST  
1980 South Easton Road  
Suite 150  
Doylestown, PA 18901  
Phone: 267-898-0532  
Fax: 215-345-1143  
E-mail: spindlerj@univest.net

**James Steeley, Director**  
Betty Meier Steeley Funeral Home  
87 N. Main St.  
Sellersville, PA 18960  
Phone: 215-257-4622  
Fax: 215-257-1560  
E-mail: jsteeley2002@comcast.net

**Betty Graver**  
Executive Director PCC  
538 W. Market Street  
Perkasie, PA 18944  
Phone: 215-257-5390  
Fax: 215-257-6840  
E-mail: pennridgecc@penridge.com

### *In This Issue . . .*

*Welcome Leaders  
for 2010*

*Where have  
we been...*

*Holiday Mixer  
Pearl S. Buck*

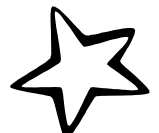
*People on the Move*

*New Members*

*FYI*

*E.I.S.H. Toy Drive*

*Leadership  
Upper Bucks*



We are thankful for all who have volunteered to use their time and talent to serve on the Board. Please remember that all of these Board members represent you as members of the Penridge Chamber of Commerce. Feel free to give them a call with any questions or concerns.

# Where have we been . . .

# Where are we going in 2010?



As we begin a new year, as well as a new decade, all of us need to pause for a moment and consider the many areas in our business and personal lives that have been neglected or have become cluttered over the past year, or maybe even the past ten years. We need to take stock of what is valuable and do our best to protect our investments in both time and money. We also need to review any changes in our business or personal lives and review our goals.

As you evaluate this past year and make plans to move forward in 2010, remember to utilize your fellow chamber members. One of the major advantages of being a member of the Chamber of Commerce is the networking opportunities available. Be sure to come out to meetings, Business After Hours, or to special events and make acquaintances with other Chamber members who may be able to help you out. Or, be sure to attend events to meet other members who may be in need of your services. Making connections pays off!



Consult the web site Membership Directory at [www.penridgecc.com](http://www.penridgecc.com) or call the Chamber Office at 215-257-5390 if you need assistance. Listed below are fellow chamber members whose services are particularly needed at this time of the year.

## Financial investing and planning groups:

American Heritage Federal Credit Union  
D. Kaucher & Associates, LLC  
Family Financial Services Group  
Franconia Insurance & Financial Services, LLC  
First Savings Investment Group, Inc.  
Lincoln Investment Planning, Inc.  
Mel Nace Insurance Agency, Inc.  
Morgan Stanley/Smith Barney  
Wachovia Securities

## And our banks:

First Savings Bank of Perkasie  
National Penn  
Harleysville National Bank  
QNB  
Univest Corporation of PA



And, also each year we should take the time to evaluate our insurance needs. **If you feel that it is time for a change, or simply need someone to go over your insurance coverage, please call:**

C. D. Baker Insurance  
D. Kaucher & Associates, LLC  
Franconia Insurance & Financial Services, LLC  
First Savings Insurance, Inc.  
Nicholas DeMaio—State Farm Insurance  
Diverse Technical Lines, Inc.  
Independence Blue Cross  
Mel Nace Insurance Agency, Inc.  
R.H. Perry & Associates  
Smale Stover Insurance, Inc.  
The Weimer Group

And as that dreaded time of the year rolls around and you begin to prepare your tax returns, remember that you are not alone. **For various accounting and tax services feel free to contact:**

David D. Bilger, CPA  
Tara Stutzman Boericke Accounting Services  
J. Marko CPA Services, Inc.  
Charles J. Ozeck, CPA  
Profit Maximizers, Inc.  
Roberson, Yost & Associates, Inc.  
Daniel L. Soliday, CPA, CVA

**If you or your spouse has not taken the step of preparing a will (or updating your will to reflect life changes) or putting your estate in order, please make this a priority and meet with our attorneys:**

Ronald Bolig, Esq.  
Grabowski Associates, P.C.  
Grim, Biehn & Thatcher  
F. Craig LaRocca, Esq.  
Pennsbury Abstract, Inc.  
Petrille Wind P.C.  
Weber, Kracht & Chellew



**Businesses that need help from business consultants, human resource assistants, employment services, payroll services, programming services and management services, may need to contact:**

Bucks County Workforce Investment/CareerLink  
Employment Services  
CKF  
DFC/Atlas Corporation  
Folkdude Creative Services  
Jenks & Associates  
On-Click, Inc.  
On Track Resources LLC  
McCloskey Partners, LLC  
R and D Express Pharmaceutical Consulting, LLC  
SCORE Chapter 570  
Smith-Csoban Financial Bookkeeping Services  
Teams by Trump  
W. T. Huff, Jr. Management & Support



***Let's make a special effort this year to reach out to fellow members and remember them when making business decisions.***

***Doing business member to member benefits everyone!***

# Holiday Mixer at Pearl S. Buck International with our friends from the Indian Valley Chamber

December 9 2009



PSBI's President & CEO, Janet Mintzer, formally greeted participants and spent the night making sure everyone felt welcome. Ken Barndt and Nancy Christiansen, Christiansen Memorials, commented to Janet on the wonderful evening.



Enjoying the incredible food provided by Simply Smooth Caterers are SCORE Counselor Bob Hosterman and his wife, Dottie, and TMA Bucks representative Steve Noll.

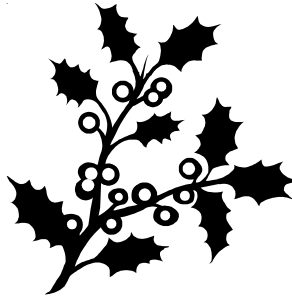


Natalie Morris and Cheryl Ford from J. Marko CPA Services tasted the delicious soups and cornbread.



The Pennridge High School Chamber Choir, under the direction of Steve Mosser, gave a spectacular performance early in the evening.

April Donahue, QNB, was able to catch up with Jill Lamb, DTL, Inc., and Margaret Bardar, McCormick Brothers.



Complimentary tours of the bottom floor of the beautifully decorated Pearl S. Buck house were offered throughout the evening.



Dave Beck, The Weimer Group, joined fellow board member Neil Fosbenner and his wife, Maryann, and First Savings Bank employees Jeanne Mazurek and Dean Souder.



Bucks County Community College was well represented by Campus Director Rodney Altemose, Diana Worman, Regina O'Neill, and Katrina Stutzman.



Sam Dugan, Wachovia Securities, networked with Ed Cardell, Moyer Indoor/Outdoor. Ed later found out he was the winner of the door prize.





## PEOPLE ON THE MOVE



**Margaret Bardar** has been named Vice President of Operations at McCormick Brothers, Inc. Over the past 6 years, Margaret has become intricate in all aspects of the operation.

She has solidified herself in the shaping of the future of McCormick Brothers. Her skill, dedication, and loyalty have positioned her to help lead the company into a new phase of maturity and growth.



Psychiatrist **Christopher Squillaro, D.O.** has been named Penn Foundation's new Medical Director. Dr. Squillaro joined the staff of Penn Foundation in July 2008. He provides psychiatric services for Penn Foundation's Recovery Center and Mental Health Case Management programs. He also offers psychiatric consultation services to Grand View Hospital and chairs the hospital's Department of Psychiatry.



## Board of Directors and Staff - 2010

**Keith Smith**

*President*  
Prodesco, Inc.

**Dave Nyman**

*Vice President*  
Consultant

**Thomas Skiffington**

*Treasurer*  
RE/MAX 440, Perkasio

**Janet Mintzer**

*Secretary*  
Pearl S. Buck International

**Neil Fosbenner**

*Immediate Past President*  
First Savings Bank of Perkasio

**Betty Graver**

*Executive Director, PCC*

**David Alderfer, Director**

Grand View Hospital

**Rodney Altemose, Director**

Bucks County Community College - UCC

**David Beck, Director**

The Weimer Group

**David Caro, Esq., Director**

Grim, Biehn & Thatcher

**Bill Delaney, Director**

Landis Supermarket

**James Spindler, Director**

Univest Corporation of PA

**James Steeley, Director**

Betty Meier Steeley Funeral Home

**Lisa Bogan**

Assistant to the Executive Director

**Brenda Price**

Communications Editor



**WELCOME  
NEW MEMBERS**

The following companies and individuals have made an important investment in their business and community by joining the chamber. Please remember them for your business and personal needs. Also make a special effort to welcome them as they attend our functions.

**Bucks County SPCA**, Anne Irwin, P.O. Box 277, 1665 Street Road, Lahaska, PA 18931, phone: 215-794-7425, Web site: [www.bcspca.org](http://www.bcspca.org). For almost one hundred years, the Bucks County SPCA has provided safe haven and humane care for animals who have been abandoned or lost, whose owners have had to give them up, or who have endured abuse or neglect. The independent, non-profit organization is not a branch of any national or state group and is supported by donations rather than tax dollars. Its mission is to enforce the anti-cruelty laws of Pennsylvania, to educate, and to employ all available means to prevent and alleviate the suffering of animals. The Bucks County SPCA is expanding this year, with the groundbreaking of a Richland Township shelter scheduled for the spring!

**McCloskey Partners, LLC**, Heather McCloskey, 4 North Seventh Street, Perkasio, PA 18944, phone: 215-453-1978, Web site: [www.mccloskeypartners.com](http://www.mccloskeypartners.com). This full service Human Resource firm located in Perkasio was formed in 2006. McCloskey Partners specializes in providing Human Resource assistance to small employers in Bucks, Montgomery and Lehigh Valley Counties. Their areas of expertise include Training & Leadership Development, Compliance & Employment Law, Employee Relations, Best Practices in Human Resources, Human Resource Audits, Human Resource Policies & Procedures, Resume Writing, Career Coaching, Personal Branding, and Talent Management. If you need help dealing with the confines of a heavily regulated employee environment, be sure to contact them today.

**David R. Nyman, Municipal Management Consultant**, David Nyman, 512 W. Schwenkmill Road, Perkasio, PA 18944, phone: 215-257-3077, [drnyman@hotmail.com](mailto:drnyman@hotmail.com). Dave provides management consulting services to municipalities consisting of operational evaluation, interim management services and management search oversight. He has 18 years of experience in municipal government and had been in business for 10 years providing services for Bucks County boroughs and townships such as West Rockhill, Dublin, Warwick, Plumstead, Upper Makefield, and Wrightstown.

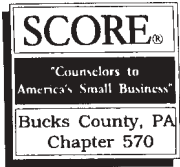
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Penridge Chamber of Commerce.

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Contributing Editor: Betty Graver

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## BUSINESS NEWS



**SCORE** will present a free seminar, "Introduction to Starting a Small Business," on Wednesday, March 3, at the Doylestown Library, 159 Pine Street, from 6:20 p.m. to 8:30 p.m. The speakers will present topics on building a plan for your business and developing a financial plan. Reservations are suggested. Call 215-943-8850. For anyone starting or already running a small business, **SCORE** and **Upper Bucks Vocational Technical School** are offering a four part evening course entitled *Starting and Growing a Small Business*. Classes will include information on insurance and licensing needs, market research and sales techniques, cash flow analysis, how to obtain financing, and the importance and development of a Business Plan. Each class will be led by retired business executives from **SCORE**. The four classes will be held from 7 to 9 p.m. on March 11, 18, 25 and April 1 at the UBVTS on Ridge Road, Perkasie. For more information call 215-795-2011 or e-mail [aschaffer@ubtech.org](mailto:aschaffer@ubtech.org). Cost is \$79. **SCORE** also provides a free, confidential, one-on-one, management advisory service for small business owners – call 215-257-5390 or e-mail [score570@verizon.net](mailto:score570@verizon.net) for an appointment.



After serving Penn Foundation as President and Chief Executive Officer for ten years, **John Goshow** has announced his retirement. John joined the organization in 1977 as a Clinical Social Worker and in 1979 was named Partial Hospital Director. He assumed the role of Vice President and Chief Operating Officer in 1989, serving in this capacity until his appointment as President & CEO in 2000. Under John's leadership, the staff grew to over 300 individuals dedicated to the organization's mission. He oversaw the implementation of distinct new programs and the pioneering of innovative approaches to care. John plans to continue as President and CEO until September 1, 2010. Headquartered in Sellersville, Penn Foundation is a not-for-profit organization providing mental health, mental retardation, and substance abuse services in Bucks and Montgomery counties.

**Univest National Bank and Trust Co.** formally introduced its person-to-person (P2P) payments tool, a free online payment tool available to Univest banking customers through the Univest ([www.univest.net](http://www.univest.net)) corporate web site. P2P payments allow consumers to electronically send money from a personal Univest deposit account to another person's U.S. bank account. A P2P payment is just like writing a check to someone else, except P2P payments are faster and more secure than using checks. They also are free of the charges associated with using other funds transfer providers, check cashing stores or wire services. P2P is ideal for sending money to students away at school, friends or family throughout the country, and making other informal payments. Account applicants can also request an Allpoint ATM card that allows surcharge-free access to 37,000 ATMs nationwide.

**BUCK\$ BACK!**, Bucks County Opportunity Council, Inc.'s (BCOC) free tax preparation service for low and moderate-income families in Bucks County, features fast, electronic tax filing, split refunds, free childcare and refreshments. IRS trained and certified volunteer tax preparers from the community will be available by appointment at the Bucks County Library in Perkasie and the Quakertown YMCA. To be eligible, you must be a U.S. citizen with a valid social security card, live or work in Bucks County, plan to take the standard deduction and have income below \$49,000. For information or to schedule an appointment call (215) 345-8175 x 201 or 1-877-345-8175.

## KUDOS



Anthony J. Bellitto, Jr., P.E., Executive Director for the **North Penn Water Authority (NPWA)**, presented service awards at the Authority's Fall breakfast meeting to the following employees: Raymond (Jay) Berry, Dianne Karhan and Derik Stover, 20 years of service; Marianne Morgan, Denis Wampole and Michael Wert, 10 years of service; and Danielle Frankenfield, 1 year of service.



**Univest National Bank and Trust Co.** honored five of its employees for their 25 years and more of service and continued dedication. Gary Brown, senior vice president and senior financial advisor in Wealth Management & Trust, was recognized for 25 years of service. Employees recognized for 30 years of service were Nina Elliott, retail banking; Nancy Loop, treasury services; and Rosanne Smith, head teller in the Green Lane Financial Service Center. Keith Thomas, vice president in Credit Quality, was recognized for 35 years of service. Recently, Univest was also named one of the 100 Best Places to Work in PA for 2009 and earned an impressive number seven ranking. This is the fourth consecutive year the Company has earned this designation and second consecutive year it was recognized among the top 10.



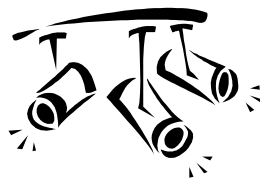
**QNB Bank** recently completed its annual campaign to raise funds for the United Way of Bucks County. QNB employees pledged \$13,869 and, with the Bank's \$4,500 corporate donation, the grand total was \$18,369. This far exceeds 2009's total of \$17,515. Plus, many of QNB's branches and departments had 100% employee participation. (Pictured are QNB's co-chairpersons of the Campaign: Ann Gaspar, Executive Secretary and Thomas J. Bisko, President and Chief Executive Officer)

**Univest National Bank and Trust Co.** announced Wayne Klotz, of East Greenville as the winner of its Dream Big Sweepstakes. He was presented with a check for \$2,500. Mr. Klotz had the following dream, "My niece is dying of terminal cancer. She has four daughters, ages 11, 8, 5 and 4. They all live with me and my dream is to pay for my niece's funeral expenses. It will cost in excess of \$3,600. We had hoped she would live until after Christmas but I don't think god is going to wait that long so my dream is to pay for her expenses." In addition to the \$2,500 prize, Univest employees are providing additional support to Mr. Klotz and his family by making personal contributions to his niece's funeral fund and adopting the children for the holidays. All proceeds will help pay for Kim Klotz's funeral expenses and education funds for her four daughters. For more information, please contact Liz Herman at 215-679-7928 or [hermane@univest.net](mailto:hermane@univest.net).

**Bucks County Community College** is gunning for a trophy in an international collegiate competition by taking part in RecycleMania, a friendly contest to promote waste reduction among more than 600 colleges and universities in the U.S., Canada, and as far away as Qatar. Bucks is pitted against colleges the same size to see who can collect the most recyclables per capita over 10 weeks. The Bucks Eco Club – a student-run club devoted to implementing effective ways to protect and preserve the ecological environment on the campus, the community and the world – is helping to get the word out. The contest, which began January 17, runs through March 27. Bucks is the only community college in the tri-state area taking part in the competition to earn a trophy. For more information, please contact Terrie Lowery at 215-968-8390 or visit RecycleMania at [www.recyclemania.org](http://www.recyclemania.org).

## COMING EVENTS

**Pennridge F.I.S.H. (Fellowship In Serving Humanity)** is in need of the following items: diapers size 2, 3, and 5, baby wipes, canned fish, hot chocolate, coffee, tea, sugar, flour, soaps, canned meat, paper towels, toilet tissue, fruit juice, and spaghetti sauce. In the past year, pantry visits totaled 3,120 families and 9,400 individuals. This represents an 18% increase over the same period in the prior years. Be sure to visit their updated website at [www.pennridgefish.org](http://www.pennridgefish.org).



**SELLERSVILLE THEATER 1894** web site lists many shows for the winter months. We hope you will find it useful for planning ahead. Remember you can always get the full details on any show by visiting at [www.st94.com](http://www.st94.com). Tickets are available online or by phone charge at 215-257-5808, or at the Box Office.

The Sellersville Historical and Achievement Authority announces that the **Sellersville Museum** will be open Saturday and Sunday, February 13 and 14, hosting a special exhibit entitled: "Snowmen." The Museum will be open from 12:00 noon until 4:00 p.m. each day. As always, admission is free. The Sellersville Museum is wheelchair accessible and has a chairlift to assist visitors to the second floor. The Museum is located next to the Sellersville Borough Office at 120 East Church Street, Sellersville. Call 215-257-5253 for more information.



The **15th annual Chocolate Lovers' Fantasy** is being held Saturday, February 13. Event and raffle tickets and sponsorship packages are now on sale for this not-to-be-missed celebration of all things chocolate! This decadent affair helps to raise the much needed funds that allow A Woman's Place to continue to offer a wide range of services and support to victims of domestic violence, their children, and the community. Featuring an elegant spread of chocolate desserts measuring more than 55 feet long, this evening is one of indulgence. Enjoy hors d'oeuvres, drinks, entertainment, and both a silent and live auction. Hosted in historic Tyler Hall on the campus of Bucks County Community College, Newtown, Chocolate Lovers' Fantasy is the must-savor event of the season. All proceeds benefit A Woman's Place (AWP), the only domestic violence agency in Bucks County. Call 215-343-9241 ext. 110 or visit [www.awomansplace.org](http://www.awomansplace.org).



The **2010 Pennridge High School Spring Musical** will be held on Thursday, March 25, Friday, March 26, and Saturday, March 27 at 7:30 p.m., and a Saturday matinee at 3 p.m. The show will be *Hello Dolly*. Tickets for reserved seats are \$8. Tickets can be ordered via e-mail at: [tickets@starsofbuckscounty.com](mailto:tickets@starsofbuckscounty.com).

## Thanks for helping out in our Annual Toy Drive

Our annual toy drive for the Fellowship in Serving Humanity was once again a huge success. We had support from businesses all over the Pennridge Community, with a large number of businesses volunteering to place collection boxes in their facility. Many toys, hats, mittens, and scarves were collected for needy families to help them in their Christmas celebration.

As the need for help continues to grow in our community, we turn to one another for support. We are thankful that many of you have reached out to others and opened your hearts to those who are less fortunate by participating in this annual toy drive, and by giving to those families that are in need. We want to thank all those who helped deliver and pick up boxes, especially Jerry Graver, Charlie Baum, Dan Bencsik of Bux-Mont Awards & Engraving,



Jill Lamb of Diverse Technical Lines, Inc., and James McCormick of McCormick Brothers. All of our volunteers are to be commended for showing the true spirit of the season. We are indebted to the staff at the *Penny Power* for running ads highlighting the toy drive and the drop off spots. Additionally, a special thanks to Waste Management of Indian Valley for donating the boxes to be used in the collection.

Please remember that all items collected for this toy drive stay in the Pennridge Community for the benefit of those in need. F.I.S.H. is such a critical lifeline in our community, and we laud them for their efforts. F.I.S.H. will accept donations anytime of the year. If you can help out in any way, please contact Ted Von Mechow, at 215-257-7616.

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Leadership Bucks . . . Upper County  
 December 8, 2009

Upper Bucks County Technical School Education Session



The Higher Education Panel members Dr. Dorothy Prisco, Vice President for Academic Affairs, Delaware Valley College and Dr. James J. Links, President, Bucks County Community College, spoke to students regarding opportunities available in education at the college level.



Leadership participants Margaret Bardar, McCormick Brothers, Tina Sabatini, J.T. Bankers, Brandon Shaw, TMA Bucks, Peter Brown, First Savings Bank and Pete Fischer, National Penn spent the day discussing different learning styles and all of the opportunities for education in Bucks County.



538 West Market Street  
 Perkasie, PA 18944  
 Phone: (215) 257-5390  
 Fax: (215) 257-6840  
<http://www.pennridge.com>  
 email: [pennridgecc@pennridge.com](mailto:pennridgecc@pennridge.com)

***Return Service Requested***

***Progress Through Community Service***



**Coming Events**

- |          |    |  |
|----------|----|--|
| February | 2  | Board of Directors Meeting, Chamber 7:30 a.m.  |
| February | 9  | Leadership Bucks . . . Upper County Session, First Savings Corp. Office 8:00 a.m - 4:30 p.m. |
| February | 15 | President's Day Holiday - Chamber Closed   |
| February | 18 | Business After Hours, BARMAR Travel, J.T. Bankers 5:00-7:00 p.m.                             |
| February | 19 | Government Affairs Committee Meeting, Chamber 7:30 a.m.                                      |
| February | 28 | PACC, Bucks County Community College UCC, 7:30 p.m.  |
| March    | 2  | Board of Directors Meeting, Chamber 7:30 a.m.  |

**Quote of the Month**



"Kind words can be short and easy to speak, but their echoes are truly endless."

Mother Teresa

**SCORE Counselor** available every Wednesday and Thursday from 9:00 am or 11:00 am at the Chamber office. Check out their web site at <http://www.score.org> seven days a week.

Remember your ABC's: **ALWAYS BUY CHAMBER**

***Please patronize the businesses who advertise in our newsletter.***